

# Industry

Beat Wellig (HSLU)  
Stefan Bertsch (OST)



# Agenda

## Part 1 – Beat Wellig

- Role of Process Integration
- Expected results until the end of 2022/24
- Examples of collaboration with industry

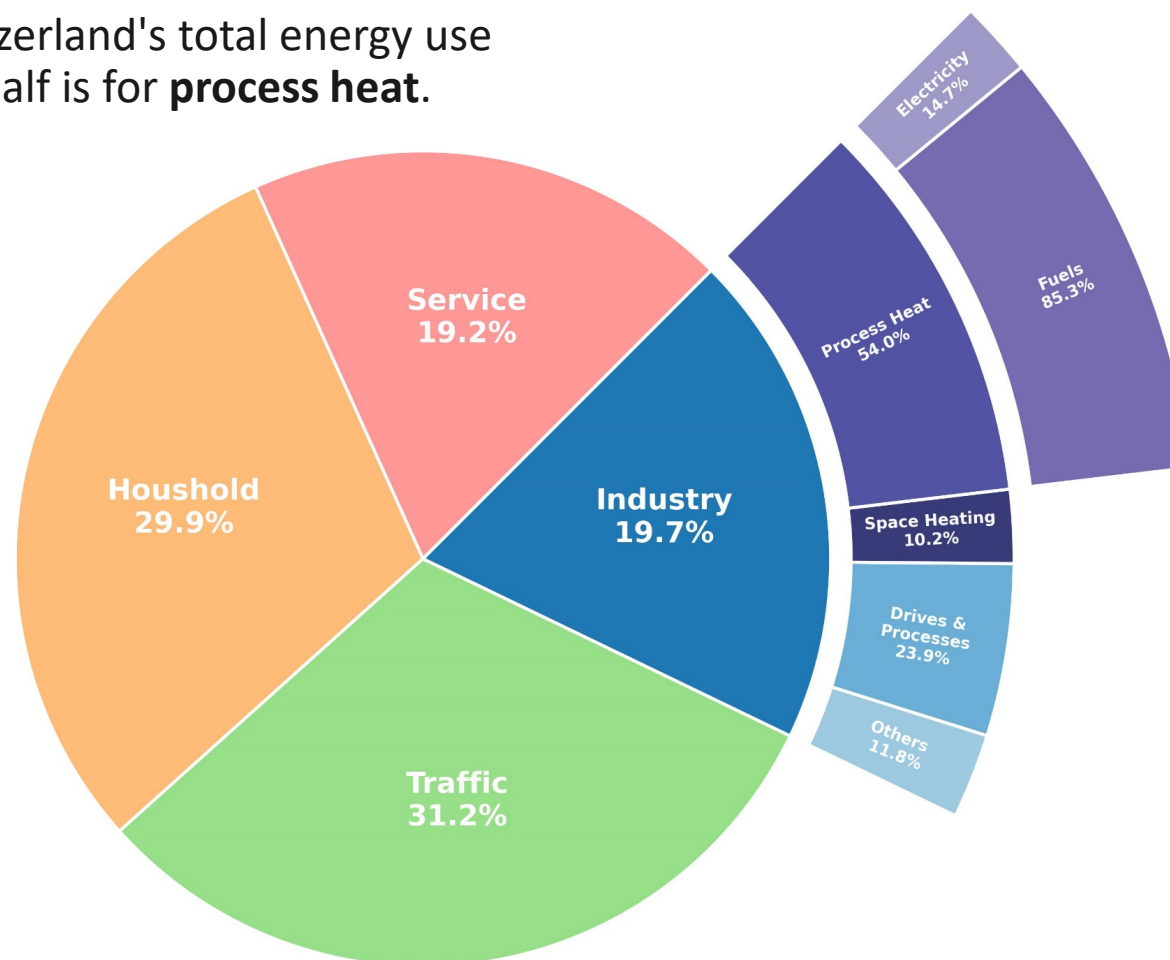
## Part 2 – Stefan Bertsch

- Guidelines for integration of renewables
- Decarbonization as a multi-level process
- Funding opportunities / collaboration



# Energy use in Swiss industry

Approximately **20%** of Switzerland's total energy use is for industry. More than half is for **process heat**.

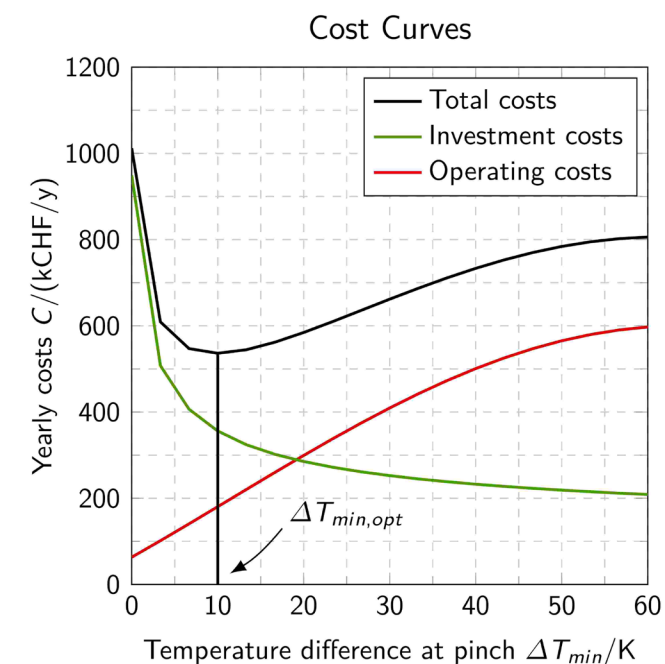
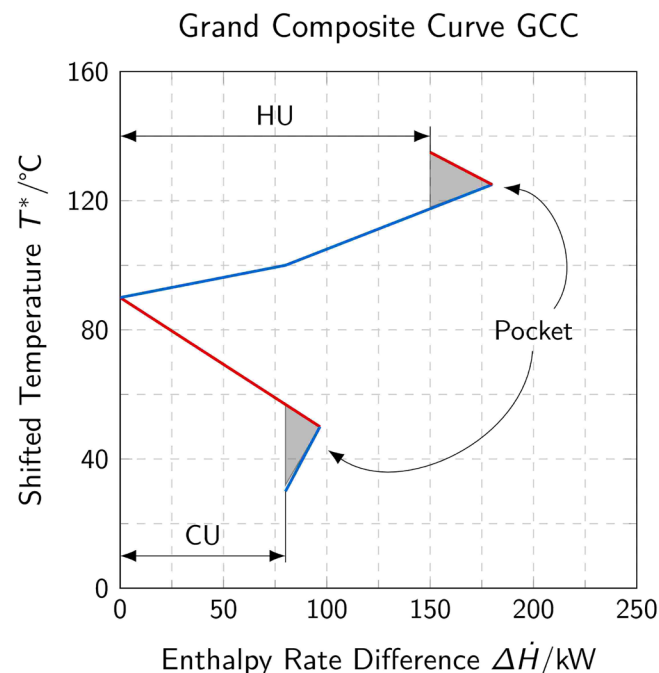
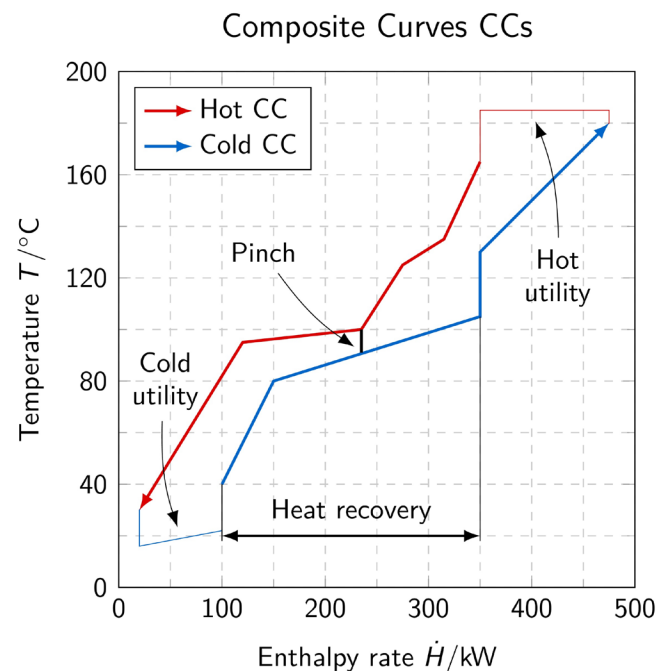


Source: Swiss Federal Office of Energy SFOE (2019)



# Process Integration is key to decarbonizing industry

System orientated method to determine the optimal energy input and plant design under the condition of minimal cost. **Pinch Analysis** is the most mature tool for energetic Process Integration.



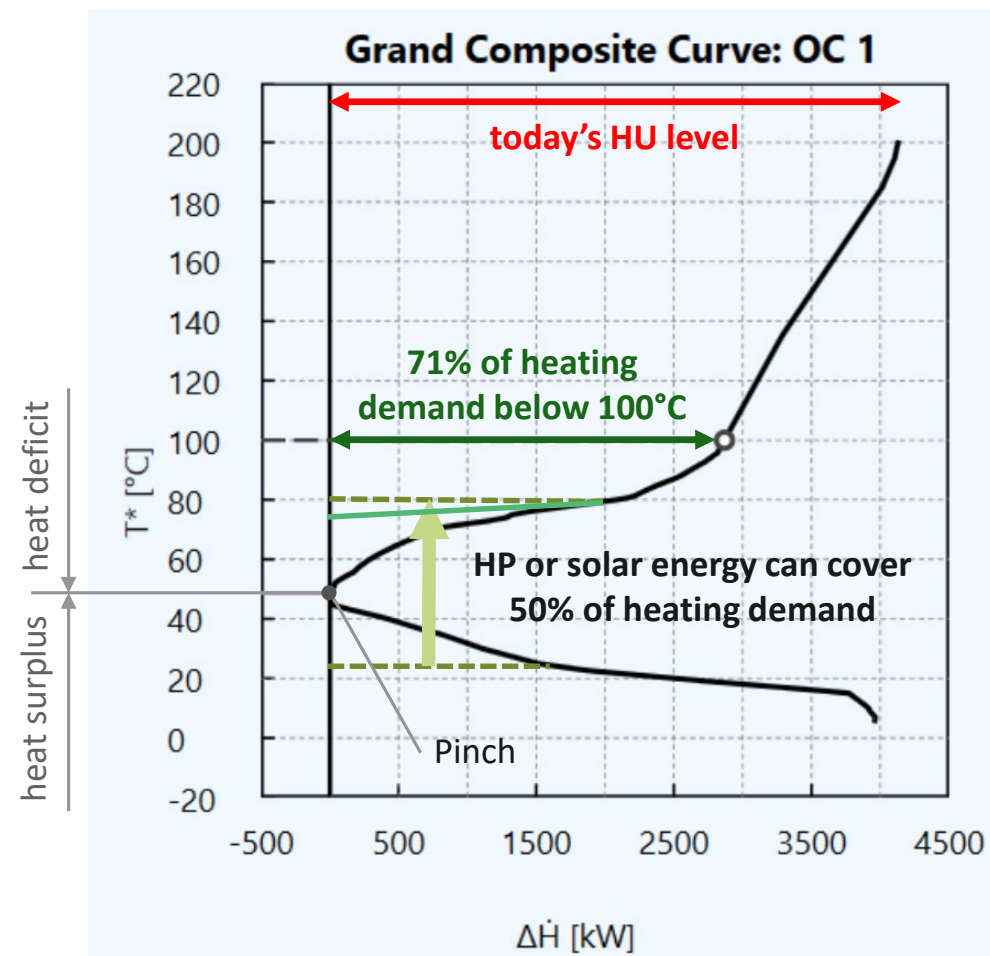
**Process Integration is (by far) the most effective method to save energy and reduce CO<sub>2</sub> emissions in industry!** (see SCCER EIP)  
Typical saving pot. 10-40%, economic saving pot. min. 3 TWh/a, net savings per reduced tonne of CO<sub>2</sub> approx. 380 CHF/t CO<sub>2</sub>

# Role of Process Integration for renewables integration

Process Integration provides the basis for the **optimal integration and implementation** of

- energy efficiency measures
- **renewable energy sources**
- excess heat use (e.g. in thermal grids)
- Negative Emissions Technologies (NETs)

Process Integration provides a systematic approach which supports a well-informed decision-making process!



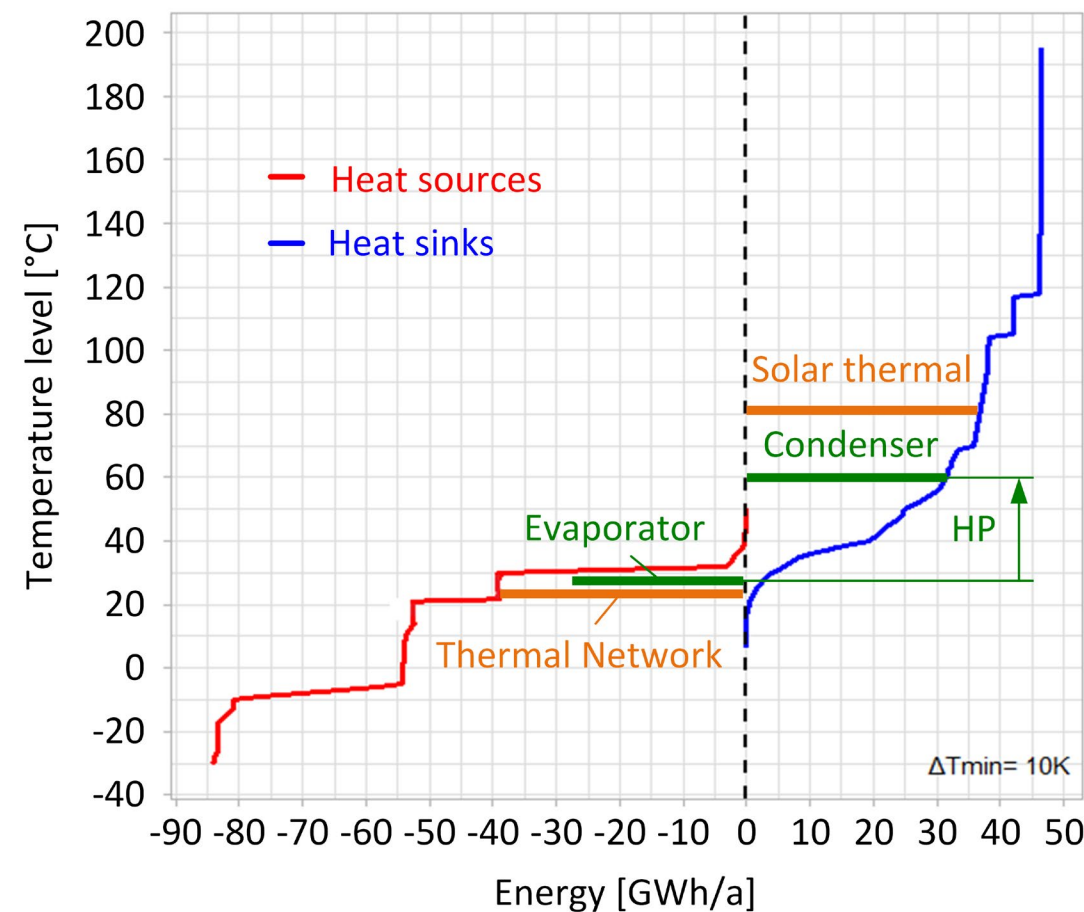
GCC of a dairy company

# Expected results until the end of 2022

- Comprehensive **database** of evaluated Pinch Analysis projects\*:
  - Process information, stream tables, scheduling information, economic data
  - Composite Curves, Grand Composite Curves
  - Implemented energy efficiency measures (EEMs)
- Tools to create **energy demand profiles** for companies in a specific sector
- **Sectorial profiles** (at least dairy industry)

\* Core group “temperature levels”:  
HSLU-TEVT, HEIG-VD, UNIGE, OST-IES, OST-SPF

**Energy demand profile** for sub-sector «Meat» after implementation of EEMs (residual source/sink profile)



# Expected results until the end of 2024

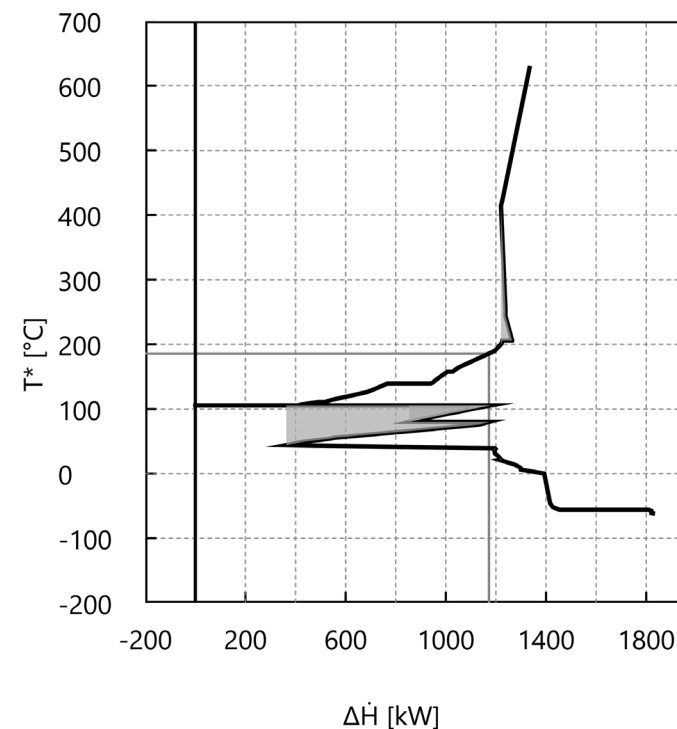
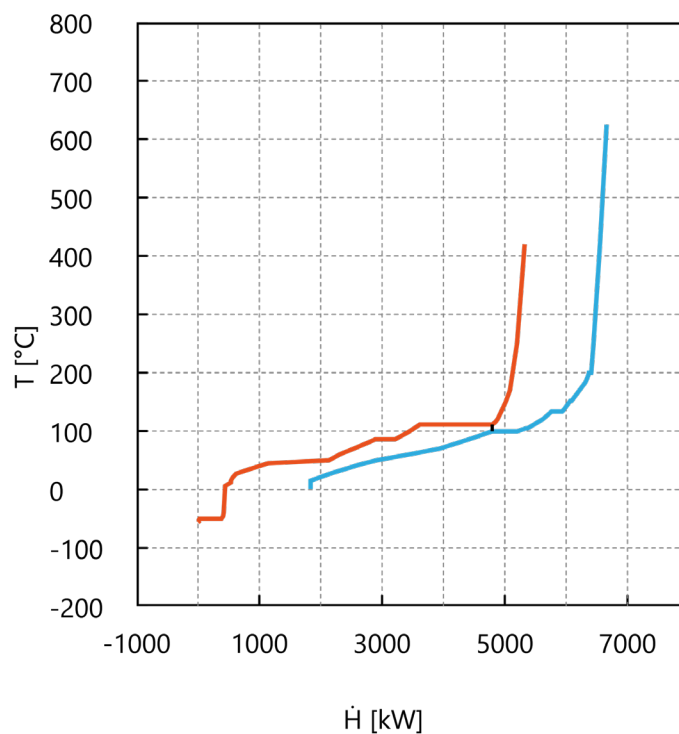
Quantify and assess the **integration opportunities** for renewables and excess heat usage based on the energy demand profiles and Process Integration techniques:

Industrial Company				
First priority: Energy Efficiency Measures (EEMs), <u>always</u> reduce heating and cooling demand, as well as excess heat				
Renewable Heating		Renewable Cooling		Excess heat (that cannot be used internally)
< 150 °C <sup>1)</sup>	> 150 °C	< T "ambient"	> T "ambient"	
<ul style="list-style-type: none"> <li>• Heat pumping <sup>2)</sup>: process-integrated or using renewable heat sources</li> <li>• Thermal grids <sup>3)</sup></li> <li>• Solar thermal</li> <li>• Geothermal</li> </ul>	<ul style="list-style-type: none"> <li>• Fuel shifting: combustion, CHP: - Biomass*</li> <li>- Biogas</li> <li>- Wastes</li> <li>- Hydrogen</li> <li>• Thermal Grids <sup>4)</sup></li> <li>• P2H</li> <li>• Deep geothermal</li> </ul>	<ul style="list-style-type: none"> <li>• Refrigeration technologies <sup>2)</sup></li> </ul>	<ul style="list-style-type: none"> <li>• Free cooling - Air - River water - Lake water - Ground water</li> <li>• Low-temperature thermal grid as heat sink</li> </ul>	<ul style="list-style-type: none"> <li>• Direct use or with temperature lift, e.g. for thermal grids</li> <li>• Conversion into electricity e.g. ORC</li> <li>• Conversion into cold, e.g. absorption chiller</li> </ul>

# Collaboration with industry partners

- Ongoing **Pinch Analysis projects**: Emmi, HACO, Narida, Vaparoid, CABB, Nestlé (**co-funded by the SFOE**)
- Recent **company courses** and **individual coaching** of professionals from engineering firms and industrial companies: Calorifer Engineering, Lemon Consult, Bayer (GER), Croda Europe (UK), Altana (GER, US)

Composite Curves and Grand Composite Curves of a food and beverage company:

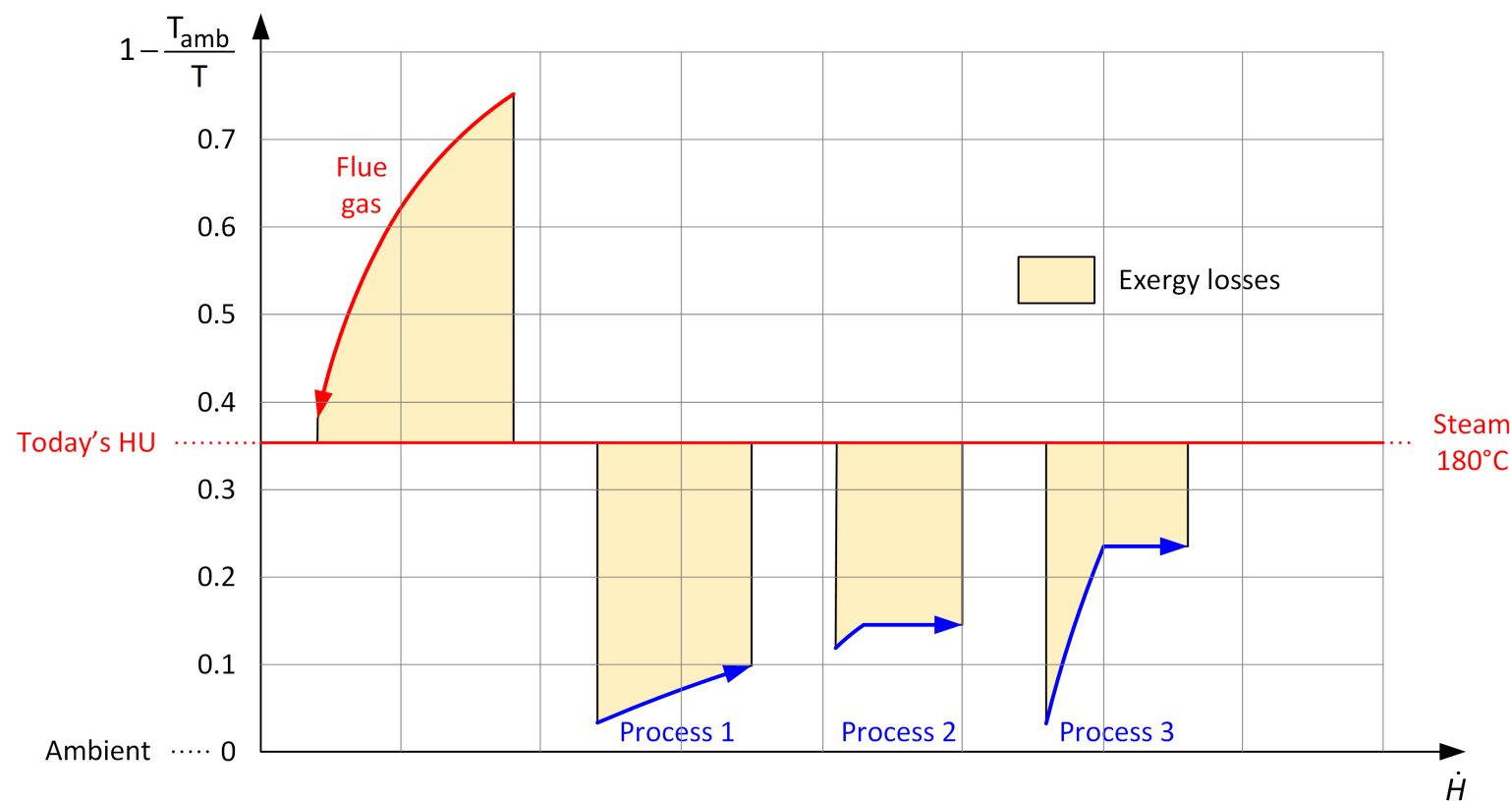




# SFOE Project DeCarb-PUI

[Decarbonisation of industrial processes through redesign of the process-utility interface]

- Typical situation with combustion of fuels: medium-pressure steam as hot utility → **large exergy losses**
- DeCarb-PUI in simple words: ***“Retrofit for cooler hot utilities and hotter cold utilities.”***



## Industry partners:

- Emmi
- Fenaco

## Manufacturing partners:

- Bühler
- Bucher Unipektin
- Tetrapak

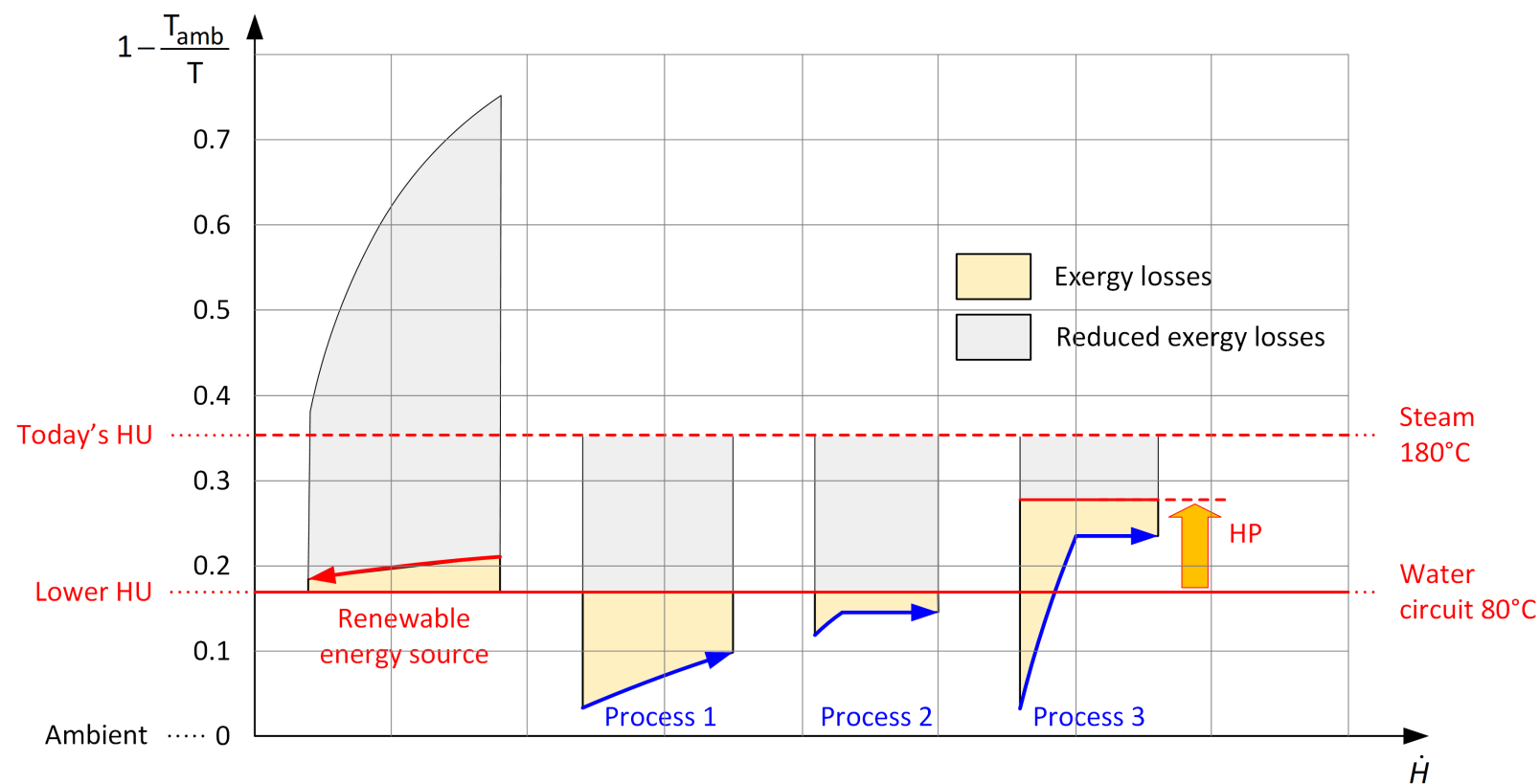
“Process i” means the heating demand from a cluster of (many) individual streams

Symmetrically, the same applies to process cooling

# SFOE Project DeCarb-PUI

[Decarbonisation of industrial processes through redesign of the process-utility interface]

- Reduction of exergy losses and **increasing the potential for heat recovery, heat pumps, and renewables integration**
- Development of practical tools to design and optimize processes, utilities, and energy resources as a whole



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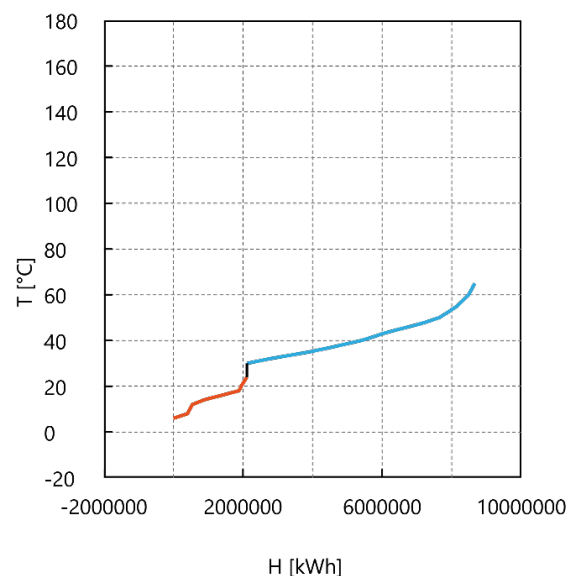
# Design, optimization and simulation of thermal grids

- Use of Process Integration methods to characterize and optimize (fully electrified) thermal grids\* and use of digital twins to simulate and optimize the grid operation
- Exemplary results from case study in Zurich:

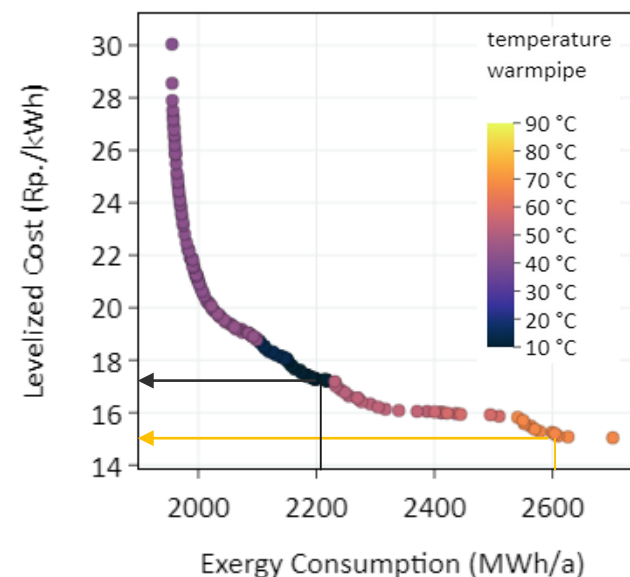
**Case study Zurich  
Bellevue/Limmat**  
City Energy Analyst



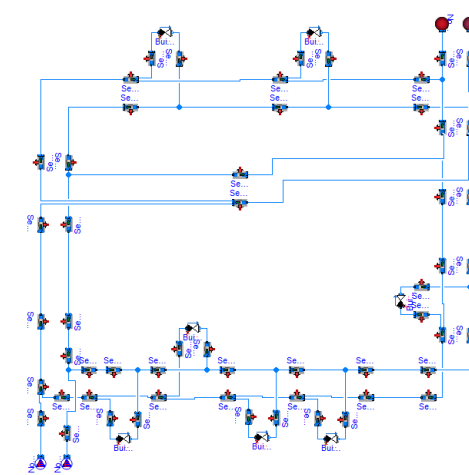
**Characterization of heating  
and cooling demand with CCs**  
PinCH Software



**Multi-criteria (Pareto)  
optimization of thermal grid\***  
Python



**Dynamic simulation (digital  
twin) of thermal grid\***  
Modelica



(extract from the simulated grid)

\* complete thermal grid incl. energy center, storages, centralized and decentralized heat pumps and chillers, hydraulics, sub-stations, control etc.

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# WP05 – Combination of renewables, heat transformation and storage for medium & high temperature heating & cooling

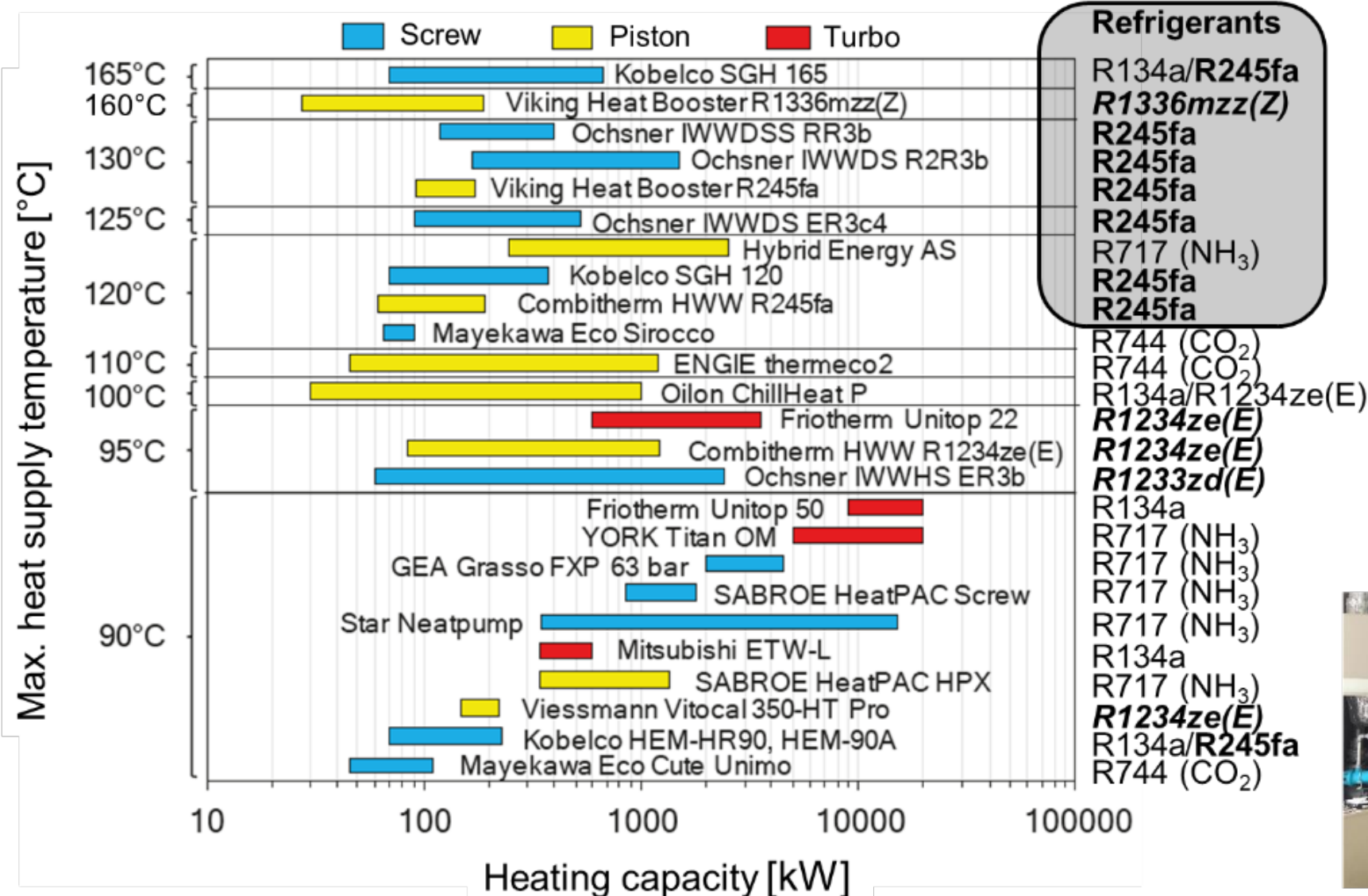
## Objectives

- Develop solutions for heat supply at medium 80-200°C and high temp. + cooling
- Showcase systems including solutions for policy, legal aspects, business models,...
- Optimal matching with respect to spatial and temporal demand
- Develop tool to identify optimal combination of renewables, storage & heat transformation

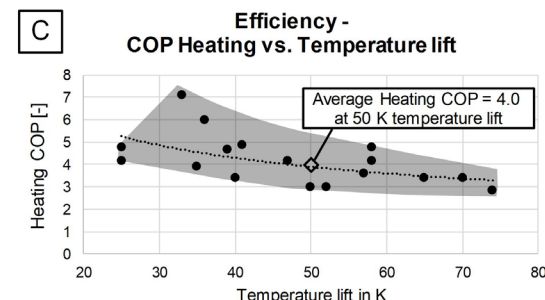
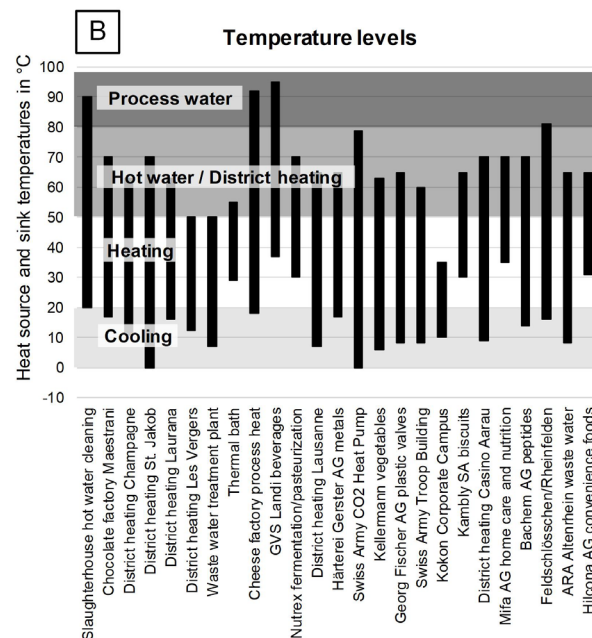
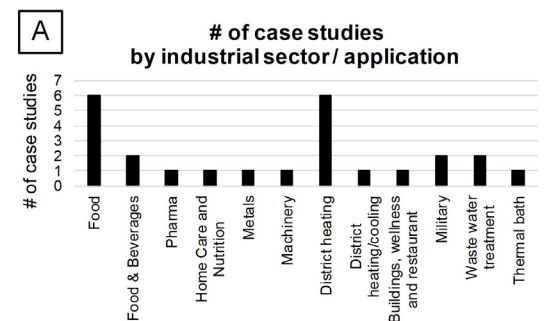
## Approach

- Develop solutions based on WP01 and patterns from WP04
- Combining digital twins and time series for analysis of various systems
- Publication of case studies to push faster market uptake
- Investigation of systems with long-term storage

# Status of high temperature heat pumps



# Annex 48: 25 Case Studies of Industrial Heat Pumps



**D**

Savings	t CO <sub>2</sub> /a	Energy savings
Slaughterhouse	510	2'590 MWh fossil fuels
Maestran AG	179	n.a.
District Champagne	620	n.a.
District Laurana	1'746	1'435 MWh fossil fuels
Cheese factory Gais	n.a.	1.5 million kWh gas
GVS Landi	n.a.	26'000 L oil/a
Nutrex	310	up to 65'000 L oil/a
Härterei Gerster AG	160	800 MWh gas
Kellermann AG	960	n.a.
Kambly SA	100	25% energy
Casino Aarau	n.a.	40% energy by 2035
Mifa AG	960	20% energy
Bachem AG	300	n.a.
Feldschlösschen	n.a.	75% energy
ARA Altenrhein	3'000	n.a.

**E** Refrigerants

R134a	9
R717	7
R1234ze	5
R744	2
R245fa	1
R410A	1

**F** Compressors

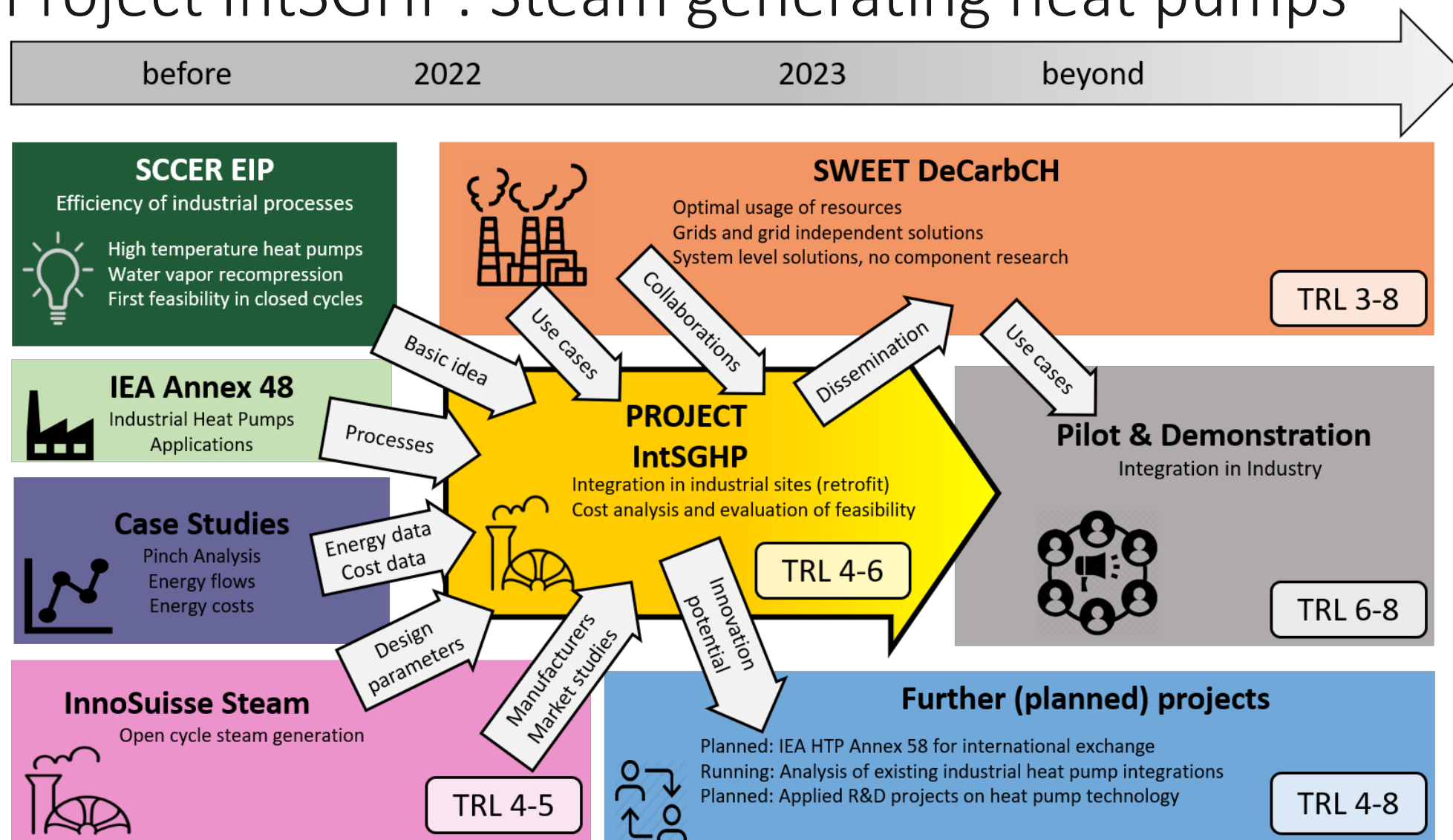
Piston	15
Screw	7
Turbo	2
Scroll	1

**G** Heat Pump manufacturers

Carrier	1	Mayekawa	1
CTA	4	MTA	1
Enex	1	Ochsner	2
Friotherm	2	Scheco	2
GEA	2	SCM Frigo	
JohnsonControls	4	Sulzer	1
Kibemetik	1	Thermea	1
		Viessmann	1

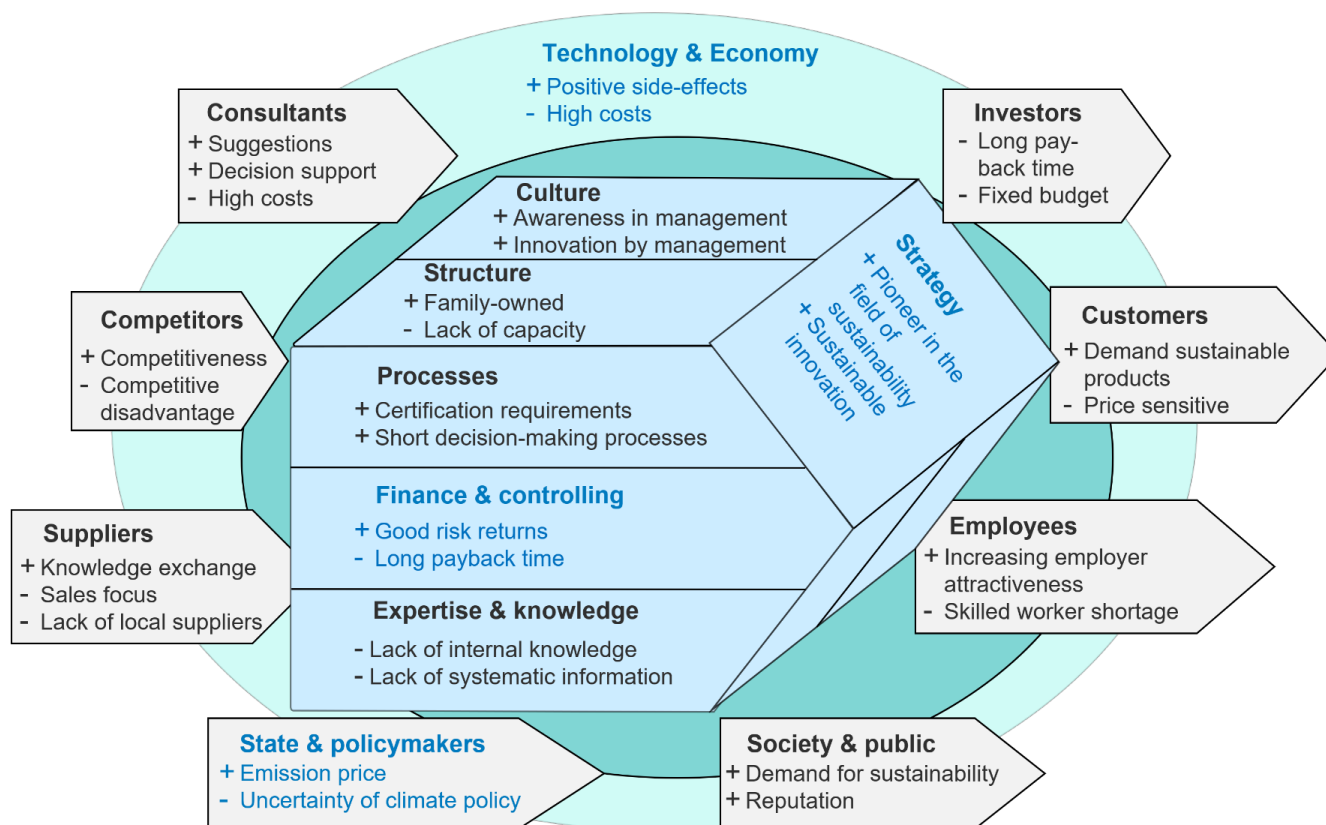
Company, Location	Industry / Sector	Application	Integration level	Capacity (kW)	Temperature range (°C)	No.
Slaughterhouse, Zurich	Food	Hot water, cleaning water	Process	800	20 90	CH01
Chocolate factory Maestran, Flawil	Food	Hot water, heating, cooling	Process	276	17 70	CH02
Cheese factory, Gais Appenzell	Food	Hot water, heating	Process	520	18 92	CH13
Kambly SA, Trubschachen	Food	Hot water for biscuit production	Process	471	20 65	CH23
Kellermann AG, Ellikon an der Thur	Food	Hot water for greenhouse heating	Plant	1'000	6 65	CH19
Hilcona AG, Schaan	Food	Hot water for fresh convenience foods	Plant	507	31 67	CH29
Nutrex, Busswil bei Büren	Food & Beverages	Vinegar fermentation and pasteurization	Process	194	30 70	CH15
GVS Schaffhausen Landi	Food & Beverages	Process/hot water, heating, cooling	Plant	63	37 95	CH14
Bachem AG, Bubendorf	Pharma	Heating and cooling of peptides	Process	480	14 70	CH26
R134a heat pump, Geistlich Wolhusen	Pharma	Hot water, heating	Plant	606	2 67	CH08
Mifa AG Mibelle Group, Frenkendorf	Home Care and Nutrition	Hot/cold water, heating, cooling	Plant	885	35 70	CH25
Härterei Gerster AG, Egerkingen	Metals	Process heat for hardening process	Plant	260	17 65	CH17
Georg Fischer AG, Grösch	Machinery	Heating for production of plastic valves	Plant	382	8 65	CH20
Feldschlösschen, City of Rheinfelden	District heating, brewery	Hot water, district heating	Plant/Network	1'350	16 81	CH27
Champagne, Biel	District heating	Hot water, heating	Network	650	11 63	CH03
St. Jakob, Basel	District heating	Hot water, heating	Network	181	0 65	CH04
Laurana, Thônex	District heating	Hot water, heating	Network	338	14 63	CH09
Les Vergers, Meyrin	District heating	Heating of residential buildings	Network	5'000	12 50	CH10
City of Lausanne	District heating	Hot water for residential buildings	Network	4500	6 68	CH16
Casino Aarau	District heating/cooling	District heating and cooling network	Network	1'975	9 70	CH24
Kokon Corporate Campus, Ruggell	Wellness and restaurant	Hot water, heating	Building	341	10 35	CH22
Swiss Army, CO <sub>2</sub> HP Payerne	Military	Tap water and facility heating	Building	60	9 45	CH18
Swiss Army Troop building, Matt	Military	Hot water, heating	Building	270	8 60	CH21
ARA Altenrhein	Waste water treatment	Hot water for sewage sludge drying	Plant	2'840	8 65	CH28
Waste water treatment plant, Zürich	Waste water treatment	Hot water	Plant	410	7 50	CH11
Bad Zurzach	Thermal bath	Hot water	Plant	550	29 55	CH12

# Project IntSGHP: Steam generating heat pumps





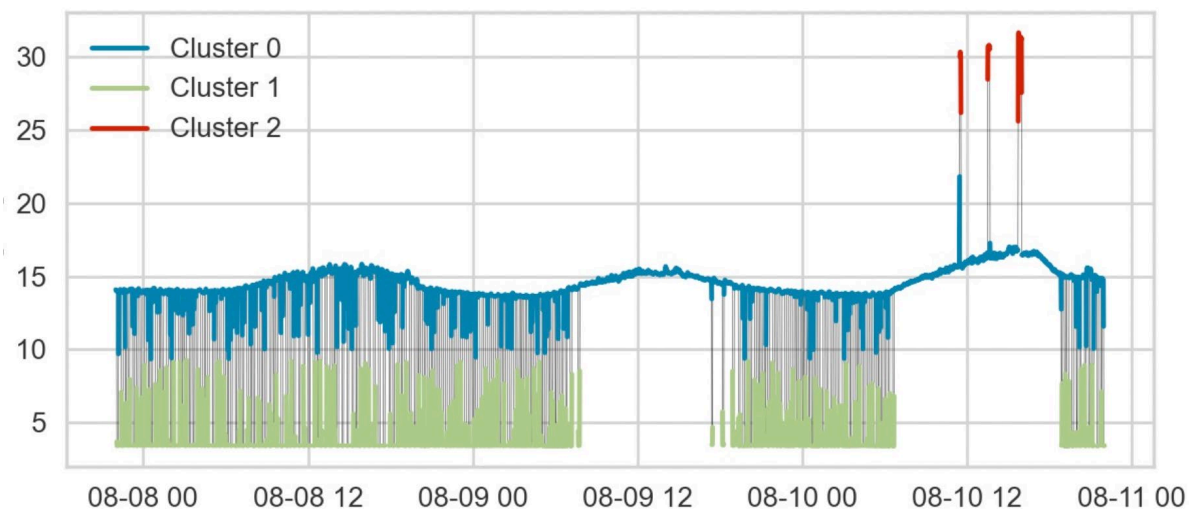
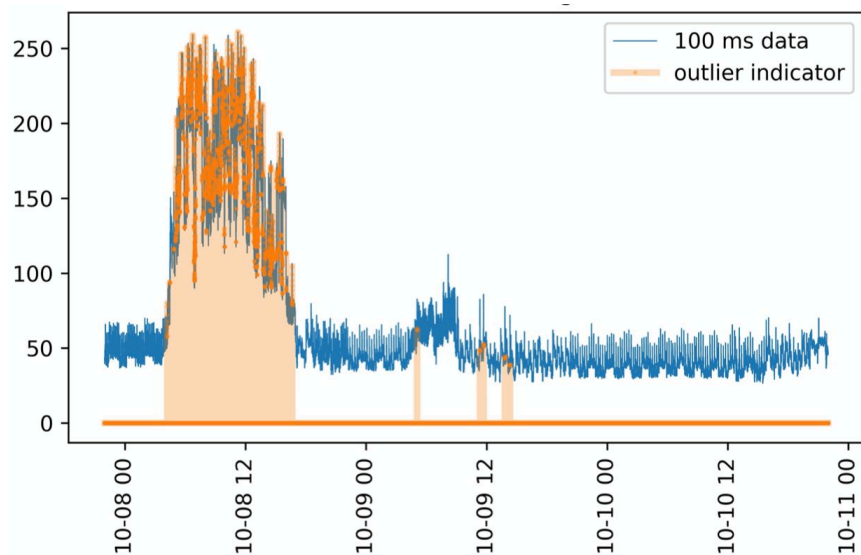
# SERENDIP study



- Industrial decarbonization as a **dynamic, systemic and multi-level** process
- Policy is crucial to drive decarbonization, but different **actor groups** have their own **leverage points** on the process
- **Orchestration** of actions and incentives as a potential high-leverage point for future policy development

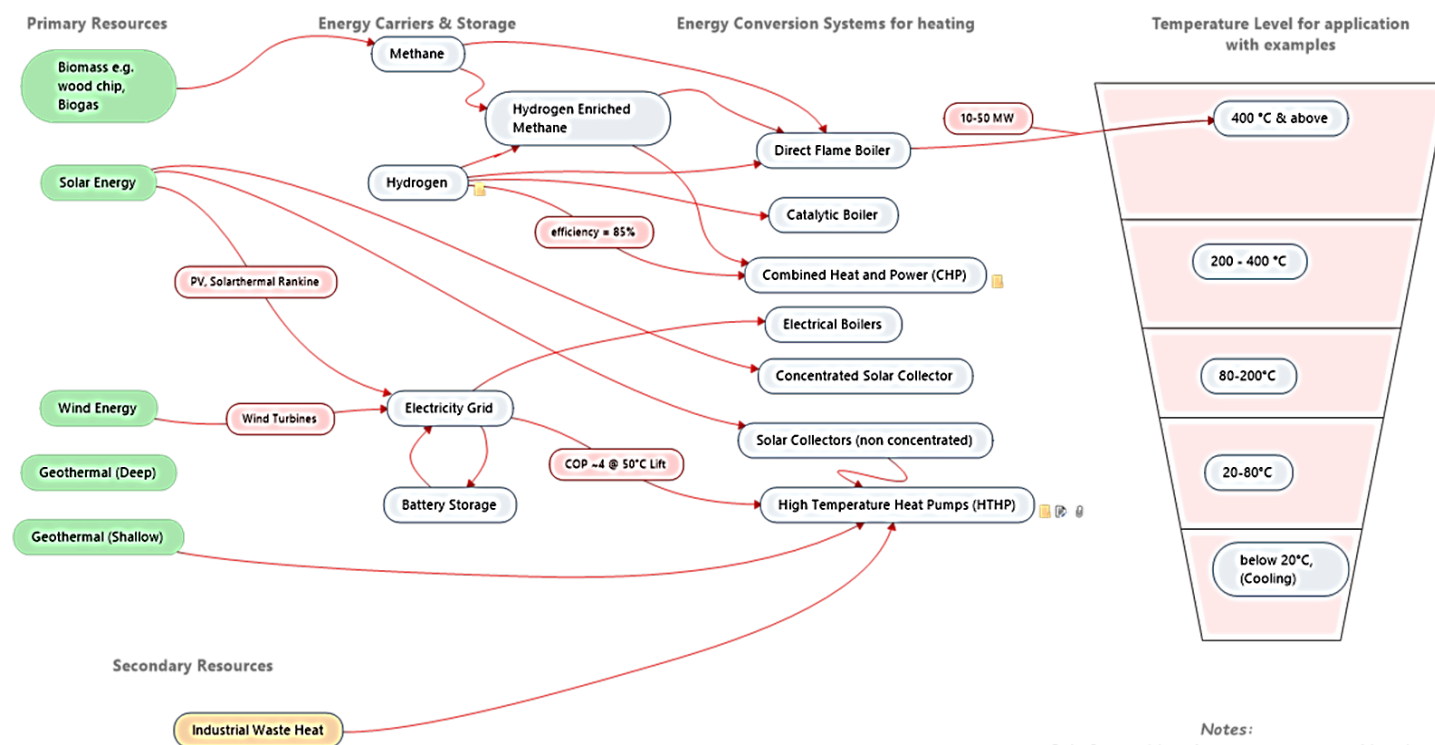
# Further studies

- Solar thermal systems for industrial heat
- Digital twins to optimise processes
- New finance models for decarbonization
- Combination with storage of medium and high temperature heat



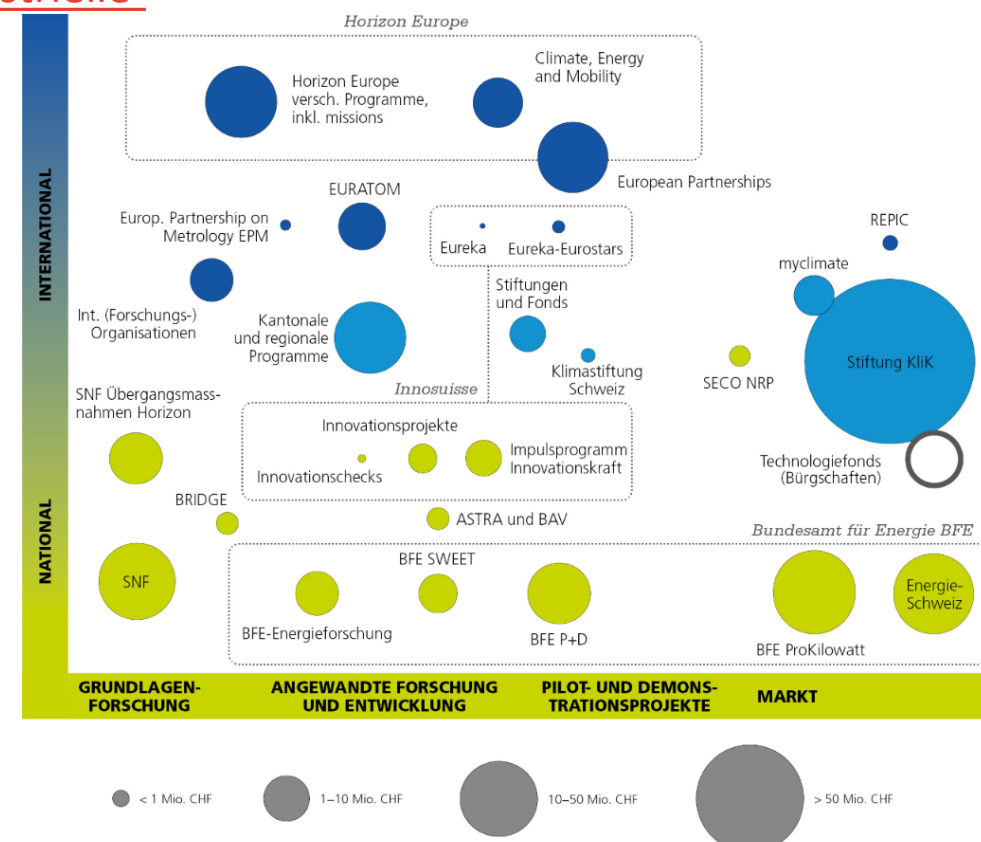
# Next steps

- Develop graphical overview of different technologies
  - Selector tool using different metrics
- Guidelines for integration of renewable energy in industrial processes
  - How to design the system
  - How to operate and optimize
- Demonstration of the integration
  - Start P&D projects with industry
  - Monitor existing integrations



# Industry – Funding options

- Pinch analysis: up to 40% of the cost
  - <https://www.energieschweiz.ch/beratung/pinch/>
- Heat pumps for process heat: up to 40% of the additional cost
  - <https://www.energieschweiz.ch/prozesse-anlagentechnik/industrielle-waermepumpe/>
- Pilot & Demonstration: up to 40% of the additional cost
  - <https://www.bfe.admin.ch/bfe/de/home/forschung-und-cleantech/pilot-und-demonstrationsprogramm.html>
- Overview of funding programs
  - <https://www.bfe.admin.ch/bfe/de/home/forschung-und-cleantech/ueberblick-innovationsfoerderung.html>





# Summary

- There is significant potential in energetically improving processes
- Planning of the implementation is crucial
- In order to help implementation, case studies and information on technologies is systematically collected
- There are several funding opportunities for projects and demonstration